

Standards on Shipping: 13 Incoterms

Departure

EXW: EX Works

Main carriage not paid by seller

FCA: Free Carrier

FAS: Free Alongside Ship

FOB: Free On Board

Main carriage paid by seller

CFR: Cost and Freight

CIF: Cost, Insurance and Freight

CPT: Carriage Paid To

CIP: Carriage and Insurance Paid to

Arrival

DAF: Delivered At Frontier

DES: Delivered Ex Ship

DEQ: Delivered Ex Quay

DDU: Delivered Duty Unpaid

DDP: Delivered Duty Paid